



January 18, 2006

Company Focus

Equity Brokerage

SGS

Recommendation
UNCHANGED

Buy

Industrial Goods & Services
Switzerland

Next News: H1 2006 Results (18/07/06)

Price at January 17 (Reg.)
12-Month Target ▲
Target UpsideCHF 1,164
CHF 1,300
+11.7%

FY 2005 Results Exceed Expectations

Share Information			
Market Cap	CHF 9.1 bn		
Free Float (53%)	CHF 4.8 bn		
Bloomberg / Reuters	SGSN VX / SGSN VX		
Telekurs	249 745		
Estimate Changes (%)			
	2005	2006E	2007E
EPS (Reported)	5.6	5.8	5.5
EPS (Adjusted)	3.7	3.8	3.6
Growth & Returns (%)			
	2005	2006E	2007E
Net Sales Growth	14.7	12.6	9.4
EBITDA Margin	19.4	20.0	20.6
EBITDA Growth	26.1	16.2	12.8
EBIT Margin	15.2	15.8	16.3
EBIT Growth	32.8	17.2	12.6
Net Margin (Adjusted)	11.2	11.7	12.0
EPS Growth (Adjusted)	27.1	17.2	12.5
ROE	27.9	29.9	29.5
ROCE	50.5	50.7	53.2
Net Debt/Equity	-30.2	-26.5	-38.6

FY to Dec. 31	2004	04/03	2005E	05/04	2006E	06/05	2007E	07/06
In CHF mn								
Revenues	2'885.0	17.6	3'308.0	14.7	3'725.6	12.6	4'074.6	9.4
EBITDA	509.0	27.6	642.0	26.1	745.7	16.2	840.9	12.8
Net profit	279.0	22.9	371.0	33.0	433.7	16.9	489.0	12.7
Adjusted Net profit	292.0	24.8	371.0	27.1	433.7	16.9	489.0	12.7
In CHF, per registered share								
EPS	37.3	25.7	49.5	32.8	57.8	16.9	65.2	12.7
EBITDA	65.1	27.6	82.1	26.1	95.3	16.2	107.5	12.8
EPS (Adjusted)	37.3	24.8	47.4	27.1	55.4	16.9	62.5	12.7
DPS	12.0	71.4	50.0	n.m.	16.0	-68.0	18.0	12.5
BVPS	157.1	14.6	183.1	16.5	190.6	4.1	237.7	24.7
Ratios per share								
P/E	21.4		22.4		20.1		17.9	
P/E (Adjusted)	21.3		23.4		21.0		18.6	
P/BV	5.1		6.1		6.1		4.9	
EV/EBITDA	11.6		13.0		11.9		10.2	
Yield	1.5		4.5		1.4		1.5	

SGS reported stronger FY 2005 results than we expected. Sales of CHF 3.3 bn are 14.7% above the 2004 level and represent +11.4% organic growth. EBIT of CHF 502 mn or 15.2% of sales is 4% above our assumption, and net income of CHF 371 mn is also 4% above our forecast. The company announced a special payout of CHF 50 per share for 2006, a strong increase over the previous year's CHF 12. We raise our earnings estimates by 4% and our price target to CHF 1,300 per share.

► Organic Growth of 11.4% in 2005 – Outlook Remains Strong

SGS is on track with its strategic growth plan, which calls for double-digit organic growth per year through 2008, and continued operating margin expansion towards 17% by 2008. The operating margin improved by 160 bps in 2005 to 15.2% of sales. SGS attained this strong growth despite the negative impact of hurricanes in North America and the discontinuation of PSI contracts during the year. The company outlook for 2006 remains strong, with similar organic sales growth and continued operating efficiency expected.

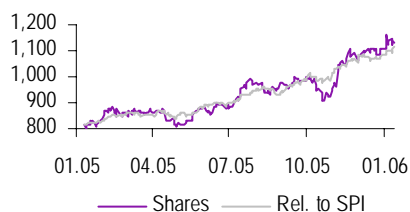
► We upgrade our earnings by 4%

On the basis of stronger 2005 results, we increase our earnings estimates by 4% on EBIT and net income. Due to a smaller number of shares outstanding than anticipated, our EPS upgrade is 6%.

► Valuation: pricing at 80% of targets

SGS is trading at EV/EBIT multiples of 15.1x for 2006E, 12.9x for 2007E, and 11.1x for 2008E, which compare to a historical average of 13.7x over 1994-2005. On the historical levels and our 2008 forecasts (which are about 13% below SGS' mid-term targets), we see SGS potentially at CHF 1,425 per share in a 2-year time horizon. Discounted to current value and taking into account the announced dividend, we see fair value today at about CHF 1,300 per share.

Share Price Performance (12 months)



% Change	1m	3m	12m	YTD
Absolute	5.1	22.3	43.2	5.1
Relative to SPI	0.3	7.8	2.9	1.7

Stocks priced at close, 16/01/06

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Profit and Loss – Comparison of Actual versus Estimated Results

	ACT	EST	Change
Profit & Loss	2005	2005E	
Revenues	3'308.0	3'223.8	2.6%
% growth	14.7%	11.7%	
EBITDA	642.0	616.9	4.1%
% of net sales	19.4%	19.1%	
Depreciation	140.0	132.6	
Operating Profit	502.0	484.3	3.7%
Operating profit margin	15.2%	15.0%	
EBITA	502.0	484.3	
EBITA margin	15.2%	15.0%	
Goodwill amortization	0.0	0.0	
Net operating income (EBIT)	502.0	484.3	3.7%
EBIT margin	15.2%	15.0%	
change %	32.8%	28.1%	
Net interest income	5.0	6.0	
Income before Income Taxes	507.0	490.3	3.4%
Taxes on earnings	119.0	115.2	
Tax rate %	23.5%	23.5%	
Minority Interest	(17.0)	(17.3)	
Net profit	371.0	357.8	3.7%
Adj. Net profit	371.0	357.8	
% growth	27.1%	22.5%	

Comments on Results

SGS reported FY 2005 results stronger than our forecasts. Group sales of CHF 3.3 bn are 14.7% above the prior year's sales and 3% above our expectations. EBIT of CHF 502 mn (15.2% of sales) is 4% above our expected CHF 484 mn (15.0% of sales), and net income of CHF 371 is also 4% above our forecast. The company also announced a payout of CHF 50 per share (CHF 31 of which as dividend and CHF 19 as returned capital) – a strong increase over the prior year's CHF 12. We raise our price target to CHF 1,300 per share.

The strong sales growth and improved profitability during 2005 can be attributed to a return on investments in recent network expansion, efforts to sell services of higher value to customers, moving further up the value chain, increased outsourcing of operational processes by clients, and strong demand in commodities markets.

Sales growth of 14.7% is made up of 11.4% organic growth, a net positive impact from acquisitions of 1.8%, and a 1.5% impact from currency translation. This is stronger than our forecast of 11.7%, which was for 10% organic growth, a 1.8% contribution from acquisitions and a small negative impact from currency translation over the full year.

Sales growth and EBIT margin by division are shown in Table 2 (page 6).

Compared to our estimates, SGS reported notably stronger organic sales growth in the Consumer Testing division (27%), the Minerals division (+17%), and the Certification division (16% growth).

The group EBIT margin increased by 160 basis points during 2005 to 15.2% of sales, slightly above our forecast 15.0%. As expected, EBIT margins increased for all divisions except TAS. Operating margins for each division were largely in line with our forecasts, with the exception of stronger performance by the Certification division, which delivered a 17% EBIT margin (vs. 13% in 2004), expanding on stronger volumes driving better utilization rates.

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Cash Flow

Cash flow of CHF 411 mn was weaker than the CHF 485 mn we had reckoned on. The difference comes from two points: the first and most significant is an increase in net working capital of CHF 60 mn during the period, representing about 2 DSOs, we estimate, whereas we had expected NWC to be flat as a percentage of sales. The company indicated that part of this increase was due to exceptionally strong sales activity in December compared to the prior year, meaning a higher collectible balance at the end of the month. Although we would have liked to see stability in NWC, we prefer to have SGS operating in a robust growth environment.

The company also reported a draw-down of provisions of about CHF 20 mn. We have noted before that the decommissioning costs of closing down certain contracts (such as the TAS operations in Venezuela and Nigeria) are provisioned in advance, so there is no exceptional charge to the P&L at the end of a contract. However, the cash charges are back-loaded, leading to higher cash outflows when contracts actually do terminate, which was the case in 2005.

Capital Structure

As noted above, SGS will propose a payout in March 2006 of CHF 50 per share, to consist of a dividend of CHF 31 and a reduction in nominal value of CHF 19. In subsequent years, SGS expects to return to a dividend policy of a payout ratio of 25%-35% (which would have implied about CHF 15 this year). This exceptional payout in 2006 is consistent with prior statements by the company, that if the excess cash was not used for investment during 2005, it would be returned to shareholders.

The payout of CHF 50 per share represents a payout of about 4% of market cap, and would use about CHF 375 mn of SGS' net cash position of CHF 430 mn. To meet their strategic growth plan targets, we estimate investments in acquisitions of about CHF 300 mn per year will be necessary, which SGS should be able to fund with its annual free cash flow and should not need to resort to borrowing. The payment of much of the excess cash balance back to shareholders suggests SGS is not saving resources to make a large acquisition.

Company Outlook

The company outlook "continues to be strong and in line with the three-year growth plan", and "top-line organic growth should parallel last year's" [11.4% for 2005] and "operating margins are expected to continue to improve". We have forecast 9% organic growth for 2006, a 60-bp increase in the EBIT margin to 15.8%, which would result in EPS growth of 17%.

As the Strategic Growth Plan was announced just two months ago, it is not surprising that the company has reiterated its previous mid-term targets (CHF 5 bn in sales, 17% EBIT margin, EPS CHF 80 by 2008).

SGS was able to show progress towards key goals, having completed organic growth plans for all businesses, and having completed two acquisitions since November, one of which in the strategic area of Clinical Research in Europe, and the other in Environmental Testing in the US. In terms of improving operational efficiency, the Six Sigma team is working on a 'network advantage' initiative to better utilize SGS' existing laboratory networks.

Changes To Our Forecasts

We have upgraded our forecasts to incorporate the actual 2005 reported results, as shown in the table below. Our organic growth assumption remains 9% for 2006-2008, slightly below SGS' target of 10%. We continue to reflect acquisitions only as they are realized. As such, our 2008 forecasts fall below

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SGS' mid-term strategic targets by some 10%-15% (SGS' targets assume 5% p.a. sales growth from acquisitions, which should be earnings enhancing in a 12-month period).

Comparison of new estimates vs old estimates and SGS 2008 targets

In CHF mn FY to Dec. 31	new LODH estimates				old LODH estimates				% change				SGS2008 Target	
	2005	2006E	2007E	2008E	2005E	2006E	2007E	2008E	2005E	2006E	2007E	2008E	CHF	Delta
Revenues (net)	3'308	3'726	4'075	4'449	3'224	3'582	3'912	4'267	2.6%	4.0%	4.2%	4.3%	5000	-11%
EBITDA	642	746	841	933	617	721	816	912	4.1%	3.4%	3.1%	2.3%		
Operating Profit (pre amort. & except.)	502	588	662	739	484	566	637	715	3.7%	3.9%	3.9%	3.4%	850	-13%
Operating Profit margin	15.2%	15.8%	16.3%	16.6%	15.0%	15.8%	16.3%	16.8%	0.2%	0.0%	0.0%	-0.1%		
Net profit	371	434	489	547	358	419	472	531	3.7%	3.6%	3.6%	3.1%	600	-9%
Adjusted net profit	371	434	489	547	358	419	472	531	3.7%	3.6%	3.6%	3.1%		
EPS (reported)	49.5	57.8	65.2	73.0	46.8	54.8	61.8	69.5	5.6%	5.5%	5.5%	5.0%	80	-9%

VALUATION

As shown in the peer valuation below, SGS is trading at an EV/EBIT multiple of 15.1x in 2006E and 12.9x in 2007E. This compares to 10-year average forward multiples of 13.7x EV/EBIT.

Peer Group Valuation

Company	Price l.c.	EV/EBITDA		EV/EBIT		P/E		Sales growth		EPS growth		PEG
		2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	
Intertek Group	713	9.7	8.7	12.1	11.0	16.6	15.0	8.7%	6.9%	12%	9%	1.8
SGS (LODH)	1'164	11.9	10.2	15.1	12.9	21.0	18.6	12.6%	9.4%	17%	13%	1.6
Premium		22%	17%	24%	18%	27%	24%	45%	35%	40%	40%	-10%

On 2007E EV/EBIT, SGS is trading at a premium of 18% to Intertek. We believe a premium for SGS is justified for various reasons:

- > SGS has a more diversified product portfolio;
- > SGS is gaining market share, particularly in the key market of Consumer Testing;
- > SGS had no profit warning in 2005, whereas Intertek did, although both companies were negatively impacted by the hurricanes in the US and the termination of the Nigeria PSI contract. SGS was successful in replacing lost revenues from other sources, and has also systematically provisioned for contract termination costs;
- > growth rates of sales and earnings are higher for SGS, leading to a lower PE/G ratio.

The historical valuation of SGS over the period 1994-2005 has been 13.7x EV/EBIT on forward-looking basis.

YEAR	MV at Yr End	Net adj.	EV at Yr End	EBIT in year	EV/EBIT historic	EV/EBIT forward
1994	3158	-683	2475	245	10.1	9.9
1995	3897	-718	3180	250	12.7	10.0
1996	5490	-615	4875	317	15.4	17.4
1997	4356	-157	4199	280	15.0	neg.
1998	3245	109	3355	-261	neg.	17.9
1999	3316	-432	2884	188	15.4	17.1
2000	3754	-288	3467	169	20.5	neg.
2001	2085	-315	1770	-40	neg.	13.9
2002	3254	-289	2965	127	23.3	10.1
2003	6093	-401	5692	293	19.4	15.1
2004	6231	-347	5884	378	15.6	11.7
2005	8667	-325	8342	502	16.6	14.2
AVERAGE 1994-2005					16.4	13.7

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Valuing SGS at on its 2008 target of CHF 850 mn EBIT, applying the historical valuation multiple of 13.7x, would suggest an EV of CHF 11.9 bn at the beginning of 2008, or CHF 1,600 per share in two years' time. Discounting this value back to today at 8% p.a. (including the expected dividends) would give a current fair value estimate of CHF 1,430 per share.

On the basis of our EBIT forecast (CHF 739 mn in 2008E), which does not assume any acquisition growth beyond acquisitions already announced, we obtain a fair value today of CHF 1,280 per share.

	LODH		Implied valuation at 13.7x EV/EBIT			DPS	Implied incl dvds at EOY	Share price Discounted to 18.1.2006
	EBIT	Adj	EV	MV	per share at EOY			
2005		-325	8074	8399	1120		1120	1120
2006E	588	-236	9088	9325	1243	50	1293	1200
2007E	662	-550	10143	10693	1426	16	1492	1280
2008E	739							
	SGS Target							
2007E		-50	11941	11990	1599		1665	1430
2008E	870							

We therefore increase our price target to CHF 1,300 per share, and reiterate our Buy recommendation.

TABLE 2: SALES AND EBIT BY DIVISION

Divisional Revenue Breakdown

Division		2002	2003	2004	2005	2006E	2007E	2008E
Agricultural Services	CHF mn	250.4	241.8	257.1	294.8	324.5	347.2	371.5
Minerals Services	CHF mn	268.4	279.9	319.4	393.7	466.6	522.6	585.3
Oil & Gas	CHF mn	398.7	439.1	574.6	635.3	708.9	772.7	834.5
Consumer Services	CHF mn	268.4	272.3	360.6	476.2	569.5	660.7	759.8
Systems & Services Certification	CHF mn	212.7	229.7	235.4	274.0	302.4	329.7	359.3
Trade Assurance Services	CHF mn	209.7	219.5	255.4	228.6	205.8	207.8	212.0
Automotive Services	CHF mn	238.9	211.0	187.7	200.2	212.4	223.1	234.2
Life Sciences Services	CHF mn	61.9	59.1	106.5	125.3	192.4	213.6	237.0
Industrial Services	CHF mn	320.6	330.1	379.8	444.8	485.8	524.7	566.6
Environmental Services	CHF mn	162.6	nm	208.6	235.0	257.3	272.7	289.1
Total revenues	CHF mn	2392.3	2282.5	2885.1	3307.9	3725.6	4074.6	4449.3

Divisional Revenue Breakdown (yearly organic change in %)

Division		2002	2003	2004	2005	2006E	2007E	2008E
Agricultural Services	%	7.7	0.0	7.4	12.2	8.0	7.0	7.0
Minerals Services	%	1.9	5.1	16.4	17.1	12.0	12.0	12.0
Oil & Gas	%	1.1	16.8	12.8	9.5	10.0	9.0	8.0
Consumer Services	%	12.7	14.2	22.8	27.2	18.0	16.0	15.0
Systems & Services Certification	%	10.8	14.0	3.9	15.3	9.0	9.0	9.0
Trade Assurance Services	%	-7.7	5.6	17.2	-10.5	-10.0	1.0	2.0
Automotive Services	%	16.7	-3.6	-14.0	-0.5	3.0	5.0	5.0
Life Sciences Services	%	2.2	-4.5	-4.2	15.6	11.0	11.0	11.0
Industrial Services	%	10.8	3.5	15.2	12.6	8.0	8.0	8.0
Environmental Services	%	nm	nm	9.3	9.0	6.0	6.0	6.0
Total revenues	%	6.5	7.1	10.7	11.3	8.7	9.4	9.2

Divisional Operating Profit Margin Breakdown

Division		2002	2003	2004	2005	2006E	2007E	2008E
Agri	%	9.8	10.0	9.2	11.4	12.5	13.0	13.0
Minerals	%	9.9	12.7	14.5	16.0	16.5	17.0	17.0
Oil & Gas	%	7.8	10.9	11.9	12.5	13.0	13.5	14.0
Consumer	%	9.4	14.5	18.1	21.4	22.0	22.5	23.0
Certification	%	11.4	15.1	13.0	17.0	17.0	17.0	17.0
Trade Assurance	%	11.0	20.5	24.1	21.2	21.0	21.0	21.0
Automotive	%	5.7	9.9	10.7	12.6	13.0	13.3	13.5
Life Science	%	5.3	10.0	12.0	15.2	18.0	18.0	18.0
Industrial	%	10.4	10.6	12.1	13.2	13.5	14.0	14.5
Environmnetal	%	5.8	nm	8.1	11.1	12.0	12.5	13.0
Total operating income	%	9.0	13.1	13.6	15.2	15.8	16.3	16.6
Exceptional operating items	%	-3.3	-7.7	0.1	0.0	0.0	0.0	0.0
Goodwill amortization	%	-0.4	-0.3	-0.6	0.0	0.0	0.0	0.0
Total reported EBIT	%	5.3	5.1	13.1	15.2	15.8	16.3	16.6

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Income Statement

In CHF mn FY to Dec. 31	2001	2002	2003	2004	2005E	2006E	2007E	2008E	CAGR 2005-2008
Revenues (net)	2'332.0	2'391.9	2'454.0	2'885.0	3'308.0	3'725.6	4'074.6	4'449.3	10.4%
Total operating expenses	-2'262.6	-2'160.8	-2'055.0	-2'376.0	-2'666.0	-2'979.9	-3'233.7	-3'516.3	9.7%
EBITDA	= 69.4	231.1	399.0	509.0	642.0	745.7	840.9	933.0	13.3%
Depreciation & amortization	-109.8	-103.9	-106.0	-131.0	-140.0	-157.4	-178.7	-194.0	11.5%
EBIT	= -40.4	127.3	293.0	378.0	502.0	588.3	662.2	739.0	13.8%
Interest income/expenses (net)	17.0	7.8	10.0	6.0	5.0	4.0	6.1	10.1	26.4%
Pretax profit	= -23.4	140.4	303.0	384.0	507.0	592.3	668.3	749.1	13.9%
Taxes	-43.5	-27.5	-68.0	-90.0	-119.0	-139.0	-156.9	-175.8	13.9%
Net group profit	= -66.9	113.0	235.0	294.0	388.0	453.3	511.4	573.3	13.9%
Minority interests	-8.3	-3.8	-8.0	-15.0	-17.0	-19.6	-22.5	-25.9	15.0%
Net profit	= -75.2	109.1	227.0	279.0	371.0	433.7	489.0	547.4	13.8%
Net profit adjusted	110.8	197.4	234.0	292.0	371.0	433.7	489.0	547.4	13.8%

Growth		2001	2002	2003	2004	2005E	2006E	2007E	2008E
Revenues (net)	%	-1.6	2.6	2.6	17.6	14.7	12.6	9.4	9.2
EBITDA	%	-74.9	n.m.	72.6	27.6	26.1	16.2	12.8	11.0
EBIT	%	-123.9	n.m.	130.2	29.0	32.8	17.2	12.6	11.6
Net profit	%	-158.4	n.m.	108.0	22.9	33.0	16.9	12.7	12.0

Margins analysis		2001	2002	2003	2004	2005E	2006E	2007E	2008E	CAGR 2005-2008
EBIT margin	%	-1.7	5.3	11.9	13.1	15.2	15.8	16.3	16.6	1194.0%
Tax rate	%	-185.9	19.6	22.4	23.4	23.5	23.5	23.5	23.5	2244.2%
Net profit margin	%	-3.2	4.6	9.3	9.7	11.2	11.6	12.0	12.3	925.0%
Operational cash flow	%	5.7	10.0	15.2	14.9	12.4	16.5	16.8	16.8	4.0%

Cash flow Statement

In CHF mn FY to Dec. 31	2001	2002	2003	2004	2005E	2006E	2007E	2008E	CAGR 2005-2008
Cash flow	208.5	169.4	354.0	420.0	470.0	610.7	690.1	767.3	18.0%
Inc. (-)/dec. (+) in NWC	-76.0	70.5	20.1	11.0	-60.0	4.4	-4.5	-20.2	n.m.
Operating cash flow	132.5	239.9	374.1	431.0	410.0	615.0	685.7	747.0	16.7%
Maintenance capex (-)	-80.0	-120.9	-171.0	-201.0	-190.0	-209.0	-229.9	-252.9	4.6%
Operating free cash flow	52.5	119.0	203.1	230.0	220.0	406.0	455.8	494.2	25.6%
Investing cash flow	2.9	-47.9	2.0	-127.0	-88.0	-100.0	0.0	0.0	n.m.
Financing cash flow	-2.0	-185.9	-156.0	-97.0	-31.0	-375.0	-120.0	-132.0	7.4%
Inc. (+)/dec. (-) in cash	7.6	-117.9	-5.3	-70.0	75.0	-69.0	335.7	363.1	n.m.

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Balance Sheet

In CHF mn FY to Dec. 31	2001	2002	2003	2004	2005E	2006E	2007E	2008E	CAGR 2005-2008
Cash & marketable securities	649.2	531.3	526.0	456.0	531.0	462.0	797.8	1'160.9	<i>n.m.</i>
Inventories	111.9	108.4	108.0	118.0	127.0	141.1	154.3	168.5	4.6%
Trade and other receivables	684.1	640.7	706.0	711.0	867.0	934.3	1'006.1	1'098.7	6.0%
Current assets	1'445.2	1'280.4	1'340.0	1'285.0	1'525.0	1'537.4	1'958.2	2'428.0	7.3%
Net fixed assets	397.7	373.9	415.0	493.0	586.0	637.6	688.8	747.7	5.7%
Goodwill	59.9	106.7	147.0	304.0	429.0	529.0	529.0	529.0	9.7%
Other long-term assets	87.9	88.5	120.0	130.0	225.0	225.0	225.0	225.0	0.0%
Long-term assets	545.5	569.1	682.0	927.0	1'240.0	1'391.6	1'442.8	1'501.7	7.7%
Total assets	1'990.7	1'849.5	2'022.0	2'212.0	2'765.0	2'929.0	3'401.0	3'929.7	7.4%

In CHF mn FY to Dec. 31	2001	2002	2003	2004	2005E	2006E	2007E	2008E	CAGR 2005-2008
Trade and other payables	272.2	259.9	299.0	329.0	329.0	365.5	399.7	436.4	3.3%
Short-term interest-bearing debt	161.4	81.9	22.0	10.0	91.0	91.0	91.0	92.0	44.5%
Other current liabilities	237.2	273.1	319.0	361.0	445.0	494.3	540.6	590.3	7.0%
Current liabilities	670.8	614.9	640.0	700.0	865.0	950.8	1'031.3	1'118.8	6.7%
Long-term interest-bearing debt	42.2	47.8	11.0	8.0	7.0	7.0	7.0	8.0	-2.2%
Pension provisions	105.0	94.0	74.0	65.0	65.0	65.0	65.0	65.0	0.0%
Deferred taxes	42.0	54.5	72.0	64.0	64.0	64.0	64.0	64.0	0.0%
Other provisions	123.2	123.6	135.0	120.0	289.0	289.0	289.0	289.0	15.8%
Long-term liabilities	312.4	319.9	292.0	257.0	425.0	425.0	425.0	426.0	8.7%
Shareholders' equity	981.7	896.6	1'072.0	1'229.0	1'432.0	1'490.7	1'859.6	2'274.1	7.1%
Minority interests	25.8	18.1	18.0	26.0	43.0	62.6	85.0	110.9	21.8%
Equity & l.t. liabilities	1'319.9	1'234.6	1'382.0	1'512.0	1'900.0	1'978.2	2'369.7	2'811.0	7.8%
Total liabilities & sh. equity	1'990.7	1'849.5	2'022.0	2'212.0	2'765.0	2'929.0	3'401.0	3'929.7	7.4%

Balance Sheet Analysis

Working capital analysis		2001	2002	2003	2004	2005E	2006E	2007E	2008E	CAGR 2005-2008
Net work. cap. (NWC)	CHF mn	287	216	196	139	220	216	220	240	8.0%
NWC/turnover	%	12.3	9.0	8.0	4.8	6.7	5.8	5.4	5.4	1.9%
Working capital	days	44	33	29	17	24	21	19	19	1.9%
Inventory	days	17	16	16	15	14	14	14	14	-1.0%
Receivables	days	106	96	104	89	94	92	90	90	0.3%
Payables	days	42	39	44	41	36	36	36	36	-2.3%

Capital structure		2001	2002	2003	2004	2005E	2006E	2007E	2008E	CAGR 2005-2008
Average equity	CHF mn	1'041	939	984	1'151	1'331	1'461	1'675	2'067	<i>n.a.</i>
Net cash. (year-end)	CHF mn	446	402	493	438	433	364	700	1'061	8.1%
Capital employed	CHF mn	667	607	671	882	1'107	1'254	1'310	1'389	6.8%
Equity/total assets	%	50.6	49.5	53.9	56.7	53.3	53.0	57.2	60.7	0.1%
Gearing (year-end)	%	-45.4	-44.8	-46.0	-35.6	-30.2	-24.4	-37.6	-46.7	<i>n.a.</i>

Breakdown of ROE		2001	2002	2003	2004	2005E	2006E	2007E	2008E
Net profit margin	%	-3.2	4.6	9.3	9.7	11.2	11.6	12.0	12.3
Asset turnover	%	117.1	129.3	121.4	130.4	119.6	127.2	119.8	113.2
Return on assets (ROA)	%	-3.8	5.9	11.2	12.6	13.4	14.8	14.4	13.9
Leverage (assets/equity)	x	1.9	2.0	2.1	1.9	2.1	2.0	2.0	1.9
Return on equity (ROE)	%	-7.2	11.6	23.1	24.3	27.9	29.7	29.2	26.5

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Summary & Valuation

Price (registered)	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006E	2007E	2008E
Price (year-end)	400	593	535	324	460	500	267	416	779	797	1'108	1'164	1'164	1'164
High	412	593	655	636	491	773	519	521	790	797	1'111	1'165	n.a.	n.a.
Low	315	395	465	231	283	431	178	257	418	645	801	1'108	n.a.	n.a.

Shares outstanding	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006E	2007E	2008E
Average shares outstanding	8'905	8'755	8'251	7'860	7'822	7'822	7'822	7'822	7'822	7'822	7'822	7'822	7'822	7'822
Year-end shares outstanding	8'905	8'605	7'897	7'822	7'822	7'822	7'822	7'822	7'822	7'822	7'822	7'822	7'822	7'822
Fully diluted	8'905	8'605	7'897	7'822	7'822	7'822	7'820	7'663	7'661	7'489	7'501	7'501	7'501	7'501
Market capitalization	3'897	5'490	4'356	3'245	3'316	3'754	2'085	3'254	6'093	6'231	8'667	9'105	9'105	9'105

Aggregate data	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006E	2007E	2008E	CAGR 2005-2008
Revenues (net)	2'627.9	2'953.4	3'270.6	3'154.1	3'085.1	2'368.9	2'332.0	2'391.9	2'454.0	2'885.0	3'308.0	3'725.6	4'074.6	4'449.3	11.4%
EBITDA	353.1	438.1	429.2	-105.3	342.7	276.7	69.4	231.1	399.0	509.0	642.0	745.7	840.9	933.0	16.4%
EBIT	250.0	317.4	280.2	-260.6	187.7	168.9	-40.4	127.3	293.0	378.0	502.0	588.3	662.2	739.0	18.2%
Net profit (reported)	230.6	264.5	229.1	-289.7	316.5	128.7	-75.2	109.1	227.0	279.0	371.0	433.7	489.0	547.4	18.4%
Net profit (adjusted)	231.7	238.9	222.3	116.9	97.8	117.7	110.8	197.4	234.0	292.0	371.0	433.7	489.0	547.4	17.0%
Enterprise value	3'180	4'875	4'199	3'355	2'884	3'467	1'770	2'965	5'692	5'884	8'342	8'869	8'556	8'220	8.7%

Growth (CHF)	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006E	2007E	2008E
Revenues (net)	-1.7	12.4	10.7	-3.6	-2.2	-23.2	-1.6	2.6	2.6	17.6	14.7	12.6	9.4	9.2
EBITDA	1.9	24.1	-2.0	n.m.	n.m.	-19.3	-74.9	n.m.	72.6	27.6	26.1	16.2	12.8	11.0
EBIT	2.0	27.0	-11.7	n.m.	n.m.	-10.0	n.m.	n.m.	130.2	29.0	32.8	17.2	12.6	11.6
Net profit	11.2	14.7	-13.4	n.m.	n.m.	-59.3	n.m.	n.m.	108.0	22.9	33.0	16.9	12.7	12.0
Book value	8.2	8.4	-25.9	-49.8	113.9	10.2	-10.7	-8.7	19.6	14.6	16.5	4.1	24.7	22.3

Per-share data	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006E	2007E	2008E	CAGR 2005-2008
EPS (reported)	25.9	30.2	27.8	-36.9	40.5	16.5	-9.6	14.2	29.63	37.26	49.5	57.8	65.2	73.0	18.3%
EPS (adjusted)	26.0	27.8	28.1	14.9	12.5	15.0	14.2	25.2	29.91	37.33	47.4	55.4	62.5	70.0	17.0%
EBITDA	39.7	50.0	52.0	-13.4	43.8	35.4	8.9	29.5	51.0	65.1	82.1	95.3	107.5	119.3	16.4%
EBIT	28.1	36.3	34.0	-33.2	24.0	21.6	-5.2	16.3	37.5	48.3	64.2	75.2	84.7	94.5	18.2%
Cash flow	38.6	57.0	48.1	25.7	44.6	24.0	26.7	21.7	45.2	53.7	60.1	78.1	88.2	98.1	16.3%
Op. cash flow	25.7	37.1	30.2	9.3	24.8	-2.3	16.9	30.7	47.8	55.1	52.4	78.6	87.7	95.5	14.7%
Op. free cash flow	7.8	18.7	7.3	-9.8	10.1	-12.6	6.7	15.2	26.0	29.4	28.1	51.9	58.3	63.2	21.1%
BVPS (reported)	129.9	143.3	112.7	59.3	127.5	140.5	125.5	114.6	137.0	157.1	183.1	190.6	237.7	290.7	16.6%
Average net cash	98.7	93.9	40.8	10.8	78.8	62.4	57.0	51.3	63.0	56.0	55.4	46.5	89.5	135.6	24.8%
Enterprise value	357.1	556.9	508.9	426.8	368.7	443.2	226.3	379.0	727.7	752.2	1'066.5	1'133.8	1'093.7	1'050.9	8.7%
Dividend	11.2	13.2	13.6	0.0	4.8	5.8	6.0	6.0	7.0	12.0	50.0	16.0	18.0	20.0	13.6%
Payout	43.2	43.7	49.0	0.0	11.9	35.3	-62.4	42.1	23.6	32.2	101.1	27.7	27.6	27.4	-4.0%

Valuation (CHF)	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006E	2007E	2008E	
P/E (reported)	15.4	19.6	19.3	-8.8	11.4	30.4	-27.7	29.2	26.3	21.4	22.4	20.1	17.9	15.9	
P/E (adjusted)	15.4	21.4	19.0	21.7	36.8	33.2	18.8	16.5	26.0	21.3	23.4	21.0	18.6	16.6	
Market cap/revenues	148.3	185.9	133.2	102.9	107.5	158.5	89.4	136.0	248.3	216.0	262.0	244.4	223.5	204.6	
P/Cash flow	10.4	10.4	11.1	12.6	10.3	20.9	10.0	19.2	17.2	14.8	18.4	14.9	13.2	11.9	
P/Op. cash flow	15.5	16.0	17.7	34.8	18.6	-213.7	15.7	13.6	16.3	14.5	21.1	14.8	13.3	12.2	
P/Op. free cash flow	51.0	31.7	73.4	-33.2	45.6	-39.8	39.7	27.3	30.0	27.1	39.4	22.4	20.0	18.4	
P/Book (reported)	3.1	4.1	4.7	5.5	3.6	3.6	2.1	3.6	5.7	5.1	6.1	6.1	4.9	4.0	4.2
Dividend yield	2.8	2.2	2.5	0.0	1.0	1.2	2.3	1.4	0.9	1.5	4.5	1.4	1.5	1.7	
EV/Sales	1.2	1.7	1.3	1.1	0.9	1.5	0.8	1.2	2.3	2.0	2.5	2.4	2.1	1.8	
EV/EBITDA	9.0	11.1	9.8	-31.9	8.4	12.5	25.5	12.8	14.3	11.6	13.0	11.9	10.2	8.8	
EV/EBIT	12.7	15.4	15.0	-12.9	15.4	20.5	-43.8	23.3	19.4	15.6	16.6	15.1	12.9	11.1	
EV/Op. cash flow	13.9	15.0	16.9	45.8	14.9	-189.4	13.4	12.4	15.2	13.7	20.3	14.4	12.5	11.0	
EV/Op. free cash flow	45.5	29.8	69.9	-43.7	36.5	-35.3	33.7	24.9	28.0	25.6	37.9	21.8	18.8	16.6	

Profitability ratios	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006E	2007E	2008E
ROE (Group)	20.7	21.9	21.0	-41.5	43.2	12.3	-7.2	11.6	23.1	24.3	27.9	29.7	29.2	26.5
ROA	8.9	9.3	8.7	-12.6	14.0	6.1	-3.8	5.9	11.2	12.6	13.4	14.8	14.4	13.9
ROCE	60.6	58.8	39.7	-38.7	32.9	24.5	-5.5	20.0	45.8	48.7	50.5	49.8	51.7	54.8

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Buy:

We expect the stock to outperform the SMI by >5% on a 12-month horizon*

Hold:

We expect the stock to perform in line (+/-5%) with the SMI on a 12-month horizon*

Reduce:

We expect the stock to underperform the SMI by >5% on a 12-month horizon*

Sell:

We believe the stock carries high fundamental risks as an investment

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Under Review:

The information available on the company is currently not sufficient for our analysts to express an opinion on the stock

Non-SMI Stocks

Buy:

We expect the stock to rise by >15% in Swiss francs and to outperform the SPI Small & Mid Cap Index on a 12-month horizon*

Hold:

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Under Review:

The information available on the company is currently not sufficient for our analysts to express an opinion on the stock.

* The Bank reserves the right to waive repeated rating adjustments in periods of high stock volatility.

Distribution of Ratings for SMI and Non-SMI Stocks as at December 31, 2005 (updated quarterly)

SMI Stocks

Ratings	Count	%	Investment banking services provided within the last 36 months	
			Count	%
Buy	19	73%	2	67%
Hold	7	27%	1	33%
Sell*	0	0%	0	0%
Not Rated	0	0	0	0%
Under Review	0	0	0	0%

Non-SMI Stocks

Ratings	Count	%	Investment banking services provided within the last 36 months	
			Count	%
Buy	26	31%	4	25%
Hold	53	62%	9	56%
Sell*	4	5%	1	6%
Not Rated	2	2%	2	13%
Under Review	0	0%	0	0%

* This category includes stocks rated as a Reduce and as a Sell

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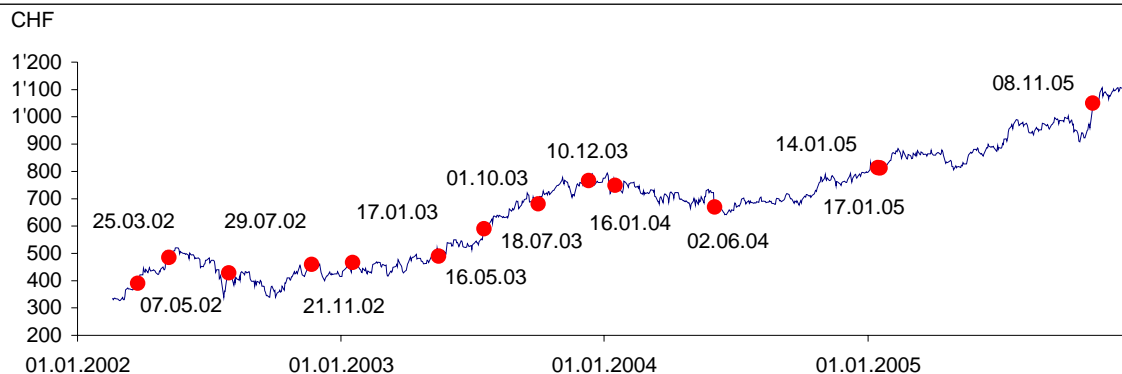
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Recommendation & Price Target History of SGS (Reg.) as at December 31, 2005



Date	Rating Change	Price Target Change	Reason for Action
08.11.2005	From Hold to Buy	From 900 to CHF 1,200	Double-digit growth
17.01.2005		From UR to CHF 900	FY 2004 results
14.01.2005		From CHF 750 to UR	FY 2004 results
02.06.2004	From Buy to Hold	From CHF 870 to CHF 750	Departure of CEO
16.01.2004		From CHF 850 to CHF 870	Good FY 2003 results
10.12.2003		From CHF 800 to CHF 850	EGM, capital increase
01.10.2003		From CHF 690 to CHF 800	Lower risk premium/merger rumors
18.07.2003		From CHF 580 to CHF 690	H1 2003 results
16.05.2003		From CHF 540 to CHF 580	AGM/Trading update
17.01.2003		From CHF 520 to CHF 540	FY 2002 results
21.11.2002		From CHF 450 to CHF 520	Company meeting
29.07.2002		From CHF 650 to CHF 450	Comparative valuation
07.05.2002		From CHF 490 to CHF 650	Revised 36-month strategic plan
25.03.2002		From CHF 350 to CHF 490	Increased guidance